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Fast Growing Public Cos. Post \$15.7B in Revenue

24 Firms Make List; Health, Tech Leads

■ By PETER J. BRENNAN

The ranks of large publicly traded companies in Orange County is increasing as is their market capitalizations, but the rate of growth seen at those businesses is slowing.

Twenty-four companies made this year's Business Journal list of the Fastest-Growing Public Companies, which includes OC-based firms reporting revenue growth of more than

15% over the two-year period ended June 30.

That figure, which includes about four months of results during the onset of the pandemic, is down from 34 companies on last year's list.

While entries on this week's list saw revenue climb 28% from the period ended June 30, 2018, it was only to a combined \$15.7 billion in annual sales. Last year's list featured 33% growth to \$27 billion. In 2018, the growth was 36% to \$22.5 billion.

Still, the fast-growing companies are a diverse lot, ranging from banks to real estate developers to software companies.



EMILE HADDAD

Chairman and CEO
FivePoint Holdings LLC

THE LIST

FASTEST-GROWING MIDSIZE PUBLIC COMPANIES

► NEXT WEEK'S LIST
Employers

► From page 27

COMPANIES WITH REVENUE BETWEEN \$100-\$500 MILLION

RANKED BY TWO-YEAR REVENUE GROWTH

Rank	Company Address	Company logo	Two-year revenue growth	Revenue for 12 months ended 6/30/2020 -Net income (loss) for 12 months ended 6/30/2020	Market capitalization as of 11/16/2020	OC employees +yearly % change	Companywide employees +yearly % change	Stock symbol Stock exchange	Company/product description	Top local official(s) •Title •Phone/fax	
1	FivePoint Holdings LLC 15131 Alton Parkway, Ste. 400 Irvine 92618-2386 Website: fivepoint.com Email: info@fivepoint.com		210.7%	\$192.4 million (\$21.9 million)	\$717.8 million	94 10.6%	161 -8%	FPH NYSE	Real estate development and management company	Emile Haddad chairman/CEO (949) 349-1000/(949) 349-1075	
2	Alteryx Inc. 3345 Michelson Drive, Ste. 400 Irvine 92612-7683 Website: alteryx.com		186.3%	\$464.9 million (\$26.3 million)	\$7.3 billion	352 35.4%	1,519 29.2%	AYX NYSE	Self-service data science and analytics company	Mark Anderson/Dean Stoecker CEO/executive chairman (888) 836-4274/(714) 516-2410	
3	Montrose Environmental Group Inc. 1 Park Plaza, Ste. 1000 Irvine 92614-8507 Website: montrose-env.com		112.5%	\$260.3 million \$38 million	\$891.8 million	235 30.6%	1,500 15.4%	MEG NYSE	Environmental consulting and services for industry and government agencies, including tribal governments	Vijay Manthripragada CEO/president (949) 988-3500	
4	Willdan Group Inc. 2401 E. Katella Ave., Ste. 300 Anaheim 92806-5909 Website: willdan.com Email: csteele@willdan.com		76.3%	\$436.5 million (\$9.5 million)	\$458.8 million	128 82.9%	1,374 41.6%	WLDN Nasdaq	Energy and engineering services	Thomas Brisbin CEO (714) 940-6300/(714) 940-4920	

FivePoint: Builders Bullish on 2021

TRI Pointe Sees Increased Q3 Sales

Local real estate developers and homebuilders remain bullish on the Southern California housing market, and OC in particular, following strong home price appreciation trends that are expected to carry over into next year.

FivePoint Holdings LLC (NYSE: FPH), OC's only public residential master developer, is one such company pointing to strong market fundamentals in the third quarter, several months after the onset of the coronavirus pandemic.

"The housing market is doing very well, thanks to historically lower interest rates and higher demand for homes in all target communities," Chief Executive **Emile Haddad** said during a conference call with analysts earlier this month.

He noted that Orange County has seen home price appreciation of 4.7% over the last 12 months and is projected to see an additional 7.4% increase over the next year, citing online home brokerage **Zillow**.

FivePoint saw about 10 sales per week at Irvine's **Great Park Neighborhoods** during the first quarter, prior to the pandemic. During the third quarter, Haddad said the



Great Park Neighborhood's Rise community seeing brisk sales, FivePoint execs say

company is seeing closer to 12 sales per week.

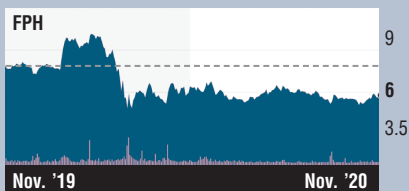
"We hear that from our builders as well," he said. "It's across the board."

FivePoint ranks No. 1 among OC's fastest-growing public companies in this week's special report, for companies with sales between \$100 million and \$500 million (see list, page 28).

increased homebuying push for "communities with open space, with trails, with lower density and with amenities" in the wake of COVID-19.

"People are appreciating that much more today than they were before COVID-19. So that obviously is a factor that has helped a lot at the Great Park," Haddad said. ■

FIVEPOINT HOLDINGS LLC



- **FOUNDED:** 2009
- **CEO:** Emile Haddad
- **HEADQUARTERS:** Irvine
- **BUSINESS:** real estate developer
- **TICKER SYMBOL:** FPH (NYSE)
- **Q3 NET INCOME:** \$36.4M
- **Q3 REVENUE:** \$8.4M
- **MARKET VALUE:** \$691M
- **NOTABLE:** home sales boost during Q3

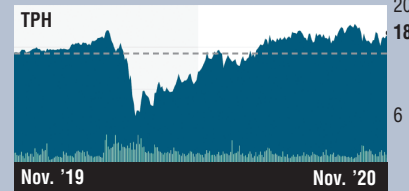
TRI Pointe Gains

Irvine-based homebuilder **TRI Pointe Homes Group Inc.** (NYSE: TPH) reported a 50% jump in net orders during the third quarter and a 65% increase in its order pace to 4.8 homes per community per month, a new record absorption rate for the 11-year-old firm.

"While the historically low-interest-rate environment is clearly fueling a portion of the demand we are seeing, we believe there are demographic shifts and lifestyle changes that are occurring in this country that will have a positive long-term impact on our industry," CEO **Doug Bauer** said during an October conference call.

An ongoing lack of supply coupled with increased demand has contributed to these industry gains, Haddad said, noting an

TRI POINTE GROUP INC.



- **FOUNDED:** 2009
- **CEO:** Doug Bauer
- **HEADQUARTERS:** Irvine
- **BUSINESS:** homebuilder
- **TICKER SYMBOL:** TPH (NYSE)
- **Q3 NET INCOME:** \$78.7M
- **Q3 REVENUE:** \$826M
- **MARKET VALUE:** \$2.2B
- **NOTABLE:** Q3 net orders up 50%